

Date:2020/08/23

Ref no: EWC/Q/DG/77-78/021

To, Rotary Club of Dhulikhel Dhulikhel, Nepal

## Subject: Quotation for Ventilators

Dear Sir/Ma'am,

Based on your requirements, we have proposed you our corresponding Quotation for the supply, delivery and installation of Ventilators to express our interest to be the part of this project.

S.N	Equipment	Company	Product Description	Qt	Curr	Unit Price	Total Price
01.	ICU Ventilator	Dräger, Germany	Savina 300 Classic	2	NRs.	26,90,000.00	53,80,000.00
			Including:  • Tidal Volume :50ml-2000ml				
			<ul> <li>VC-CMV / VC-AC, VC-SIMV,</li> <li>PC-BIPAP1 / PC-SIMV+, SPN-CPAP, NIV</li> </ul>				
			<ul> <li>Floor unit (Incl. Original Draeger Trolley &amp; Hinged Arm).</li> </ul>				
			<ul><li>12" touch screen.</li><li>Reusable NIV Mask -1 unit.</li></ul>				
			<ul> <li>Reusable breathing circuit-1 units</li> <li>1 unit of reusable expiratory</li> </ul>				
			valve.  • 5 units of flow sensors.				
			<ul> <li>Test lung-1 unit</li> <li>Bacterial filter and HME filter-2 units each</li> </ul>				

02.	Neonatal	Dräger,	Babylog 8000 plus	2	NRs.	26,90,000.00	53,80,000.00
	Ventilator	Germany					
			Safe investment with new modes of				
			ventilation for neonates' upto 20 kgs.				
			research purposes including:				
			-Humidifier with reusable				
			breathing circuits				
			Ventilation modes:				
			- controlled ventilation: <b>IPPV, IMV</b>				
			- assisted ventilation: SIPPV (A/C),				
			SIMV, flow trigger				
			- spontaneous breathing: <b>CPAP</b>				
			Additional Modes:				
			*High frequency Ventilation:				
			-Frequencies from 5 - 50 Hz (300 3.000 / min.) -Tidal volumes in the range of the dead space volume (approx. 2 ml/kgBW) -Active in - and expiration				
			*Volume Gurantee Ventilation:				
			helps you to protect your patient from excessive volumes and it supports you in continuous settings adaptation and It preserves the advantages of pressure controlled ventilation while maintaining a consistent tidal volume also It delivers a constant tidal volume at the lowest possible airway pressure and prevents volu-trauma and overdistension in case of changes of resistance, compliance or respiratory drive				
			*Pressure Support Ventilation: Primary endurance for respiratory muscle due to low work of breathing continuous respiratory support				
			Additional Panel PC be able to display:				
			-Large display of 3 waveforms or loops -Save and review of real-time ventilation waveforms -Export of parameters and waveform				



## **Terms and Conditions:**

Method of	:	The above quoted price is to be understood <b>as Total price including VAT</b> & delivery by vehicle up to hospital with suitable packaging.
Dispatch		
Mode of	:	100% payment Through cash or cheque or LC in favor of <b>East West Concern Pvt. Ltd.</b>
Payment		
Delivery Period	:	Within 8-10 weeks of order confirmation
Installation	:	Free of charge from our trained local Engineers at specified site.
Warranty Period	:	One Year full warrantee from the date of installation of the equipment.
Quotation	:	30 days from the date of quotation issue

Yours Sincerely,

Bhushan Shrest

Critical Care Division

For East West Concern Pvt. Ltd



