	FY14-15	FY15-16	FY16-17	FY17-18	FY18-19
Income	Actual	Actual	Actual	Actual*	Projected
Government	1,875	40,073	57,622	126,582	160,000
Individual Donors	35,519	19,312	15,944	13,700	19,000
Foundations/Corporations	69,354	54,820	58,841	67,484	70,000
Fund Raising	2,670	950	2,853	3,576	8,000
Sub-TTL Contributed Income	109,418	115,155	135,260	211,342	257,000
Earned Income & Interest Income	5,700	75,790	49,420	45,473	55, 000
Total Income	115,118	190,945	184,680	256,815	312,000
	FY14-15	FY15-16	FY16-17	FY17-18	FY17-18
Expenses	Actual	Actual	Acutal	Projected	Projected
Personnel	65,549	122,308	136,744	164,317	202,000
General Operating & Production Expenses	32,080	45,126	53,826	57,942	65,000
Fund Raising	612	4,047	5,590	3,564	6,000
Total Expenses	98,241	171,481	196,160	225,823	273,000
Operating Surplus	16,877	19,464	-11,480	30,992	39,000
Accumulated Surplus	21,759	41,223	29,743	60,735	99,735

* Anticipated Income & Expenses as of 6-28-18 Fiscal Year: July 1 – June 30 Accrual Accounting

Accrual Accounting

N.B.: Projected 2018-19 income does not include pending or to be submitted major grants to Irvine, Satterberg and Norris Foundations.